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# EXHIBIT 1















# Craig St. Clair

Product Manager, Platform Services at Copyright Clearance Center (CCC)

- Copyright Clearance Center (CCC)
- Saint John's University

Greater Boston · Contact info

303 connections





More

# **About**

I create products that transform peoples' lives. Over the last ten-plus years, in several Product Management roles, I delivered 100+ software products that offer world-class content and features, grossing up to \$10 million annually.

#### **Featured**

Link



Verbum to Cosponsor Conference in Rome: Jesus an... Verbum Blog

The team behind Verbum
Catholic Study Software will play
an active role in the Pontifical
Biblical Institute's upcoming
international conference. Verbum
Catholic Study Software will be...

Link



Pope Francis & "Lead Us Not Into Temptation:" A Response Verbum Blog

Last Friday on the Logos Blog, Faithlife's own resident "Logos Pro" Dr. Mark Ward posted a piece in response to Pope Francis's comments made on the "lead us not into temptation"... Link



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# **Activity**

302 followers

Craig St. Clair commented on a post • 2mo

Congrats, Mark! I hope you are well. I miss our Saturday morning group.



4 comments

### Show all activity →

# **Experience**



#### **Product Manager, Platform Services**

Copyright Clearance Center (CCC) · Full-time

Sep 2020 - Present · 2 yrs 4 mos

Danvers, Massachusetts, United States

I serve as the point person to ensure capabilities on the platform can be integrated into a broad base of product consumers, focusing on ...see more



#### Verbum Product Manager

 $Faithlife \cdot Full\text{-time}$ 

Sep 2017 - Mar 2020 · 2 yrs 7 mos

Bellingham, Washington

I managed all aspects of the Verbum line of business. I wore many hats, ranging from content licensing and production to sales and marketing support, desktop and mobile software development, conference planning, and execution, as well as product creation and launch. I emphasized brand awareness, market growth, product creation workflows, and crossdepartment collaboration. I grew the Verbum line of business from \$1.7 million to \$2.2 million annually.

I guided sales and marketing efforts, including regular monthly promotions (B2C) and the roll-out and training with faculty and students on-site at the Pontifical Biblical Institute in Rome (B2B). I organized and led a conference team of four that put Verbum in front of 30,000 people and netting over \$20,000 in sales annually.

I created, refined, and launched the Verbum 8 standard product line of 10 flagship products in the fall of 2018 in conjunction with the company's larger Logos 8 product launch. I developed and expanded the Verbum 8 standard line to 30+ products, including a software package created in collaboration with the Pontifical Biblical Institute in Rome.



#### Verbum Catholic Study Software | Verbum 8

Understand the Church's teaching with powerful Catholic software, including a built-in library of books to help yo...



#### **EBSCO Information Services**

Full-time · 10 yrs 7 mos

# Senior Database Editor, Digital Historical Archives & Religion Databases

Apr 2012 - Sep 2017 · 5 yrs 6 mos Ipswich, MA

I headed, created, and launched projects and workflows for 70+ Historical and Magazine Archive databases. I focused on the product life co....see more

Database Editor, Digital Historical Archives

Oct 2008 - Apr 2012  $\cdot$  3 yrs 7 mos Ipswich, Massachusetts, United States

I was responsible for product data management, product setup, and crossfunctional collaboration with several teams to ensure product set ...see more

Abstractor/Indexer

Mar 2007 - Oct 2008 · 1 yr 8 mos Ipswich, MA

• Abstracting and indexing academic journals, primarily historical and theological, producing 7-20 completed articles per hour.



#### Supervisor

Starbucks · Full-time

Sep 2003 - Jun 2007 · 3 yrs 10 mos Beverly, Massachusetts, United States

Shift management, employee coaching, product knowledge specialist, certified Coffee Master, equipment sales, and a general passion for coffee



#### Manager

Restoration Hardware

1999 - 2001 · 2 yrs

**Operations Manager** 

Show all 10 experiences →

# **Education**



#### Saint John's University

Master of Arts - MA, Systematic Theology / Monastic Studies Activities and societies: Study Abroad - "In the footstep of St. Paul." We traveled to Italy, Greece, and Turkey and visited nearly every location

St. John's University School of Theology is a small school situated in the prairie of Minnesota. Prayer along side the Benedictine monks of St. John's







#### The Evergreen State College

Bachelor of Arts - BA, Liberal Arts

Activities and societies: Cooper Point Journal student newspaper op-ed writer.

The Evergreen State College is an interdisciplinary, non-traditional four year college that is famous for it's innovative and forward-thinking pedagogy.

#### **Licenses & certifications**



#### Coffee Master

Starbucks

Issued May 2005 · No Expiration Date

Show credential 2



# Product Manager / Product Owner Scaled Agile 4 Certification

Issued Aug 2016 · Expired Aug 2017



#### **Learning Coach** Starbucks

# Volunteering



#### Director, Rite of Christian Initiation of Adults (RCIA)

Our Lady of Hope Parish Oct 2003 - Aug 2014 · 10 yrs 11 mos Education

Responsible for creating, implementing, and coordinating the Rite of Christian Initiation for Adults for our Lady of Hope Parish in Ipswich, MA.



# **Cub Master**

Boy Scouts of America Mar 2014 - Feb 2016 · 2 yrs Children

The public face of Pack 15. I led all Pack Meetings, oversaw monthly recycling community service project, served as a role model for both scouts

#### Skills

#### **Product Management**



Endorsed by 3 colleagues at Faithlife



4 endorsements

#### **Content Management**



Endorsed by 3 colleagues at EBSCO Information Services



4 endorsements

#### Information Technology

James Battle has given an endorsement for this skill



1 endorsement

Show all 46 skills →

#### Recommendations

Received

Given



**Rick Bauer** 



eLearning developer, writer and editor

April 8, 2020, Rick worked with Craig but they were at different companies

I write in commendation of my friend, Craig St. Clair. I worked with him for several years when he was at FaithLife, working in their Verbum subsidiary. Together we worked on trying to popularize some really powerful Christian software, opening up a new market in Catholic parishes, seminaries, and



#### Steven Cowman, MBA, MA

WFG Financial

April 3, 2020, Steven worked with Craig on the same team

I had the pleasure of working with Craig for close to three years. He had exceptional follow through, product management skills, customer-facing presentation abilities, and excellent customer interaction and engagement abilities. Craig understands the sales process well. We presented Verbum



#### **James Battle**

Helping business owners solve complex communications problems. April 2, 2020, James reported directly to Craig

I had the pleasure of consulting with Craig, and then working for him for nearly two years on multiple Verbum projects where I was the presenter.

In that time, and given the nature of the job, I had the opportunity to spend

# **Courses**

# **Christian Anthropology**



Associated with Saint John's University

# Christology



Associated with Saint John's University

#### **Constitutional Law**



Associated with The Evergreen State College

Show all 12 courses →

# **Projects**

#### Verbum 8 Eastern Rite Catholic Software Package Launch

Sep 2019 - Oct 2019



Associated with Faithlife

Show project  ${\bf C}$ 

Created and launched a series of four Eastern Rite Catholic software packages.

#### Verbum 8 Catholic Anglican Ordinariate Software Launch

Aug 2019 - Sep 2019



Associated with Faithlife

Show project 2

Created and launched a series of four Ordinariate software packages to cater to the growing number of Catholics who participate in the various Anglican Ordinariates

#### Verbum 8 Academic Product Line Launch

May 2019 - Jul 2019



Associated with Faithlife

Show project 2

Created and launched a new line of Verbum's libraries and software that was specifically targeted at academic biblical scholars. alongside the Logos 8 product

#### Other creators



Show all 11 projects →

#### **Honors & awards**

#### **Progress Through Ideas**

Issued by EBSCO Industries · Jul 2015



Associated with EBSCO Information Services

Received a \$150 award for refinements to a colleague's tool that was able to benefit the product line I manage. I was able to reduce the time of a task by 75%, saving a

#### **Progress Through Ideas**

Issued by EBSCO Information Services · Jan 2015



Associated with EBSCO Information Services

Received a \$1700 award for a collaboration with another team that led to substantial time and cost savings with an ongoing workflow we shared.

# Languages

#### Latin

Elementary proficiency

#### **Interests**

**Top Voices** Companies Groups Schools



#### Guy Kawasaki in

On a mission to make people remarkable. Chief evangelist, Canva. Host, Remarkable People podcast.

3,064,733 followers

+ Follow



# Simon Sinek in

Optimist and Author at Simon Sinek Inc.

6,509,925 followers



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Peter, explore relevant opportunities with Hootsuite

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# People also viewed



# Michelle Colodzin Gunsher PMP

• 3rd+

Sr. Product Manager

- Connect



#### Julian Washburn

• 3rd+

Senior Agile Product Owner

- Connect



#### Martha Owen, MHA FACMPE A-CSPO

• 3rd+

**Advance Certified Product Owner** 

- Connect



#### **Brian Pugh**

• 3rd+

Military Professional

- Connect



#### **Denise Hammer**

• 3rd+

**Publisher Relations Specialist** 

**å**+ Connect

# People you may know **Carly Lucas** CEO of Real Nannies Connect **CLAUDE GREENAWAY** Self Employed at none Connect J H Barclay Sys Admin Connect maxwell Myfone72 self employed Connect **Redd Simons** Self Employed at none Connect Show more ✓ in LEARNING Add new skills with these courses, free for 24 hours Writing Emails People Want to Read **Understanding and Supporting LGBTQ+ Employees** Cisco Networking Foundations: Fundamentals of Cisco Networking

See my recommendations

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